

## Legrand Sell-Side Analysts arithmetic consensus collected from March 6 to 14, 2023 (15 contributions)

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\* The Legrand collected consensus is based on the estimates prepared by the sell-side analysts who contributed and follow Legrand. Other consensus providers with a different scope of analysts and different timing of collection may display different figures.

For more information on definitions of financial indicators used, please refer to glossary in Legrand financial press releases and presentations available on legrandgroup.com on the "Regulated information" section under "Investors and shareholders".

**This consensus, collected between March 6 to 14, 2023 and released on legrandgroup.com on March 17, 2023, is based on 15 contributions by analysts from:** Alphavalue, Barclays, Bank of America Merrill Lynch, Bryan Garnier, CIC MS, Deutsche Bank, Exane BNP Paribas, Goldman Sachs, Jefferies, JP Morgan, Kepler, Morgan Stanley, Oddo, Royal Bank of Canada and Société Générale.

	Q1 2022	H1 2022	9M 2022	FY 2022	Q1 2023		FY 2023		FY 2024	
	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Actuals <sup>1</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>	Consensus	Count <sup>2</sup>
Net sales (€ million)	1,972	4,092	6,154	8,339	2,088	12	8,407	15	8,729	15
Organic Growth (%)	11.2%	10.9%	10.1%	9.7%	2.7%	12	0.5%	15	3.0%	15
of which Europe by destination (%)	12.9%	11.3%	10.5%	9.8%	0.8%	6	-1.0%	7	2.7%	6
of which North & Central America by destination (%)	11.2%	11.2%	10.7%	11.1%	4.3%	6	2.2%	7	4.1%	6
of which Rest of the World by destination (%)	7.5%	9.7%	8.0%	6.6%	2.5%	6	1.1%	7	4.1%	6
Scope (%)	3.2%	2.4%	2.4%	3.0%	2.1%	12	1.7%	15	0.8%	15
Exchange rates (%)	2.6%	4.4%	5.6%	5.5%	1.1%	12	-1.4%	15	0.0%	15
Adjusted EBIT (€ million)	401	838	1,240	1,702	422	11	1,683	15	1,766	15
Adjusted EBIT margin (% of sales)	20.3%	20.5%	20.2%	20.4%	20.2%	11	20.0%	15	20.2%	15

<sup>1</sup> For more information, readers are invited to consult Legrand press releases published regarding 2022 results available at legrandgroup.com on regulated information sections.

<sup>2</sup> Number of contributions for the given aggregate and the given period.