

CES 2018: LEGRAND UNVEILS MORE THAN 20 PARTNERSHIPS AND MAKES THE CONNECTED EXPERIENCE BECOME REALITY

Paris, 10 January 2018 – Having announced the launch of “Works with Legrand”, its interoperability program, on the opening day of CES 2018, Legrand, the global specialist in electrical and digital building infrastructures, is today unveiling some twenty partnerships with key innovators also present in Las Vegas.

Because Legrand is aware that the user experience goes beyond the confines of the connected building, it wishes to seize the opportunity provided by this major innovation gathering to highlight the accelerated deployment of its Eliot* program for the Internet of Things. With the announcement of its collaboration with players from various sectors such as Apple, Amazon, Marriott, Renault, and Somfy, Legrand shows that it is joining forces with both engineering partners, for the development of complex applications, and strategic partners, for co-development of solutions.

Jean-Pierre Viannay, Legrand Strategy Advisor, explains: “Our interoperability program, ‘Works with Legrand’, enables us to multiply the possibilities of interaction between our ecosystem and those of our partners, with the aim of providing a bunch of new services wherever users are present. This way, we aim to facilitate their everyday life, whether it be at home, at work, commuting or travelling”.



Major partnerships with technology giants

- **Google and Amazon:** Legrand's connected solutions are fully compatible with the Amazon and Google voice assistants, ensuring users enjoy the benefits of machine learning and artificial intelligence. At CES, there will be live demonstrations of interoperability between the Legrand Smarter thermostat and Google Home and Amazon Echo voice assistants.
- **Apple:** Thanks to Céliane with Netatmo, a control solution for managing both usual home requirements (such as lighting and roller shutters) and extensions to include other connected devices (e.g. thermostat, door entry system, camera, etc.), Legrand has developed a range of smart switches and sockets that are compatible with the Apple HomeKit ecosystem.

Close ties with pioneering start-ups

- **Netatmo:** Introduced at CES 2017 where it was an award-winner, Céliane with Netatmo enables both local and remote control, as well as voice control.
- **Craft Ai:** The winner at the Legrand / Samsung Artik hackathon, Craft Ai adds an artificial intelligence dimension to smart buildings. It makes it possible to imagine a self-learning building, which learns about users' habits by gathering data from the various connected products in the building.

Forward-looking partnerships for the connected future of the residential and commercial sectors

- **BNP Paribas Immobilier and Vinci Immobilier:** Legrand joined forces with these two major players in real estate development to produce the very first genuinely connected homes, fitted with Céliane with Netatmo solutions. Occupants are free to choose from the different available connection platforms (Apple, Google, Amazon, etc.), all of which are interoperable with Legrand connected solutions.
- **Marriott/Samsung:** Legrand has teamed up with Samsung and the Marriott International group to create the hotel room of the future, where users will be able to replicate the comfort settings they are used to at home (lighting, heating, shower at a set temperature), while also enjoying services such as creating atmospheres or activities such as yoga sessions using a mirror as interface.
- **Somfy:** Legrand and Somfy recently announced the mutual compatibility of their respective connected solutions. This partnership facilitates users' daily lives by enabling, for example, to control Céliane with Netatmo products directly via TaHoma by Somfy, or to create scenarios including Somfy and Legrand products via Legrand's 'Home + Control' application.

Natural collaborations for an enhanced user experience

- **Renault:** Legrand and Renault ensure users can enjoy a continuous connected experience between their home and their car by receiving information about their home on their R-LINK 2 dashboard screen, so they can supervise and control their home for greater security and comfort and for better energy management.
- **La Poste:** Legrand is a long-standing partner of La Poste. The technological integration between the La Poste Digital Hub and the Legrand Cloud ensures that the Digital Hub application is compatible with the various Legrand connected ranges. La Poste can thereby deliver services via Legrand connected switches, especially in the field of assisted living.

Technology partnerships:

- **Microsoft:** The Legrand Cloud and API are both developed using Microsoft Azure. The choice of Microsoft facilitates developments and encourages openness to the fields of artificial intelligence, offering users equipped with connected solutions the widest possible choice of applications.
- **Ivani:** In the USA, Legrand works with the start-up Ivani on a project aimed at anticipating behaviour via Legrand connected switches. Ivani provides sensing of presence rather than just movement. This solution has various applications, including lighting control, energy management, etc.

Legrand is also committed to active membership of global alliances aimed at developing connected devices, such as Thread, Zigbee Alliance, and the Open Connectivity Foundation.

To find out more about Legrand at CES 2018, look up our complete press kit on www.legrand.com

If you are attending CES and wish to know more about Legrand's existing partnerships and its partner program '*Works with Legrand*', come and meet us at the Legrand stand, Hall A-D No. 43207.

For any additional information, feel free to contact the press team:

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ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for international commercial, industrial and residential markets makes it a benchmark for customers worldwide. Drawing on an approach that involves all of its employees and stakeholders, Legrand is pursuing its strategy of profitable and sustainable growth driven by innovation, with a steady flow of new offerings—including Eliot* connected products with enhanced value in use—and acquisitions. Legrand reported sales of over €5 billion in 2016. The company is listed on Euronext Paris and is a component stock of indexes including the CAC40, FTSE4Good, MSCI World, Corporate Oekom Rating, DJSI World, Vigeo Euronext Eurozone 120- Europe 120-France 20, and Ethibel Sustainability Index Excellence. (ISIN code FR0010307819).
www.legrand.com

*ABOUT ELIOT

Eliot is the name of a program launched in 2015 by Legrand to speed up deployment in its Internet of Things offering. Stemming from the Group's innovation strategy, it is aimed at developing connected and interoperable solutions that provide sustainable benefits for both private and professional users. http://www.legrand.com/EN/eliot-program_13238.html