



PRESS RELEASE

# CES 2019 I LEGRAND ANNOUNCES NEW EXPERIENCES TO IMPROVE WORKPLACE QUALITY OF LIFE

**Paris, January 8, 2019** – Legrand, global specialist of electrical and digital buildings infrastructure, is presenting new experiences around the « Office of the Future » at CES 2019 with the launch of advanced sensors, in partnership with Microsoft Office 365. Legrand is also announcing the launch of a new range of connected self-contained emergency lighting units.

"Commercial buildings, particularly offices, are also undergoing a digital revolution. Users expect experiences that are as seamless and rich in user value at the office as they are at home. Office spaces are thus being endowed with new connected solutions to simplify the daily life of users thanks to new services that also provide optimized space management for building managers," explains Jérôme Boissou, Eliot program manager.

### Advanced sensors for greater comfort and optimized use of space... in addition to energy savings

For more than 50 years, Legrand, leader in lighting solutions in the United States, continuously adapting and changing its offering for greater control and higher quality. Until now, these sensors were used to turn lights on and off. Today, the new range of Advanced Sensor also lets you send information on the actual use of meeting rooms and workspaces serving employees and space managers (office managers, property managers) to enhance user comfort and generate savings.



The Advanced Sensor is composed of a host of sensors measuring temperature, air quality, activity, number of people, in addition to fundamental lighting control functions, integrated into an open and interoperating architecture. It also accompanies the digital transformation of office buildings towards User-centric approaches (buildings focused on the users) and Ready to service approaches (buildings as

service platforms). Finally, it generates data to be used by third-parties, thus fostering the emergence of innovative services for energy efficiency, occupant well-being and optimization of space.

"The IoT applied to commercial buildings gives working spaces a new dimension. Data stemming from different connected systems present in its infrastructure becomes a new source of value for the manager, thus transforming buildings into services platforms focused on the user," emphasizes Pierre-Yves Hasbrouck, Marketing Manager, Innovation & New Uses, Legrand.





### With its Advanced Sensor solution, Legrand has joined forces with partners: Microsoft Office 365 and Jooxter

According to the IFOP/Legrand study presented at the CES, 78% of French, 72% of American and 87% of Chinese consumers surveyed are interested in knowing in real time whether a meeting room is occupied or not, and being to organize a meeting via their smartphone or computer.

In order to meet expectations for greater comfort and workspace optimization for employees and managers, Legrand has joined forces with leading Office players:

- Microsoft: in addition to its partnership with the Cloud Azure, Legrand has joined with Microsoft Office 365 to take the user experience one step further through its new range of advanced sensors. Thanks to this partnership, real-time visibility lets employees use a room that was reserved but remained unoccupied. If Legrand's sensor does not detect presence in a reserved meeting room after a given period, artificial intelligence makes the room available on the Office 365 agenda. This partnership allows building managers to measure the occupancy of a room and plan maintenance, make decisions regarding the best planning of rooms and room capacity.

"This partnership with Legrand ties into the dynamics of workspace optimization to simplify employees' daily life. Together, Office 365 and Legrand's Advanced Sensor solution improve workers' comfort and agility while optimizing the time they spend at work. For the company, this represents greater employee satisfaction every day, as well as significant savings," explains Carole Benichou, Microsoft 365 Division Lead for France.

 Jooxter: Legrand has partnered with this French start-up, which is developing an automatic real-time workspace management solution. Thanks to this partnership, Legrand is integrating this tool into buildings to precisely measure space occupancy and understand how the space is being used.

"The number of occupants measured by the Advanced Sensor is essential information for the building manager who can now adjust the size and layout of a room based on its use. Thus, Jooxter captures the data sent by Legrand's sensors, making workspaces more agile and reducing unoccupied space," states Emmanuel Ballandras, Vice-President Partnerships and External Relations, Legrand.

## Connected self-contained emergency lighting unit: a connected function for greater security

Legrand, European leader of security lighting, is presenting a new range for connected self-contained emergency lighting units at the CES.







With next-generation security lighting, a building manager can guarantee occupants absolute security and a functional installation in the event of an incident. A manager can easily launch a diagnosis remotely for all sites managed and generate a report to prepare maintenance. Building managers thus optimize their on-site intervention and time spent, while guaranteeing optimal security for all occupants. With this new solution, Legrand is bringing about

a shift from corrective maintenance to predictive maintenance.

The launch of the connected self-contained emergency lighting units is scheduled for April 2019 in France. In Australia, Legrand launched its connected security lighting solution Galaxy in June 2018, in order to simplify maintenance and ensure that facilities are compliant. For example, Legrand has installed this solution in the Ibis Hotel in Perth and the Crown Sydney Tower in Barangaroo.

For more information about Legrand at CES 2019, see our complete media kit and visuals available for download:

**Download the Media kit** 

Attending CES? If you wish to find out more about Legrand's participation at the CES and our existing partnerships, feel free to call in at our booth: Sands, Halls A-D - 41142 (Smart Home Marketplace).

For any additional information, please contact the press team:

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#### **ABOUT LEGRAND**

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets around the world, along with well-known brands including Legrand, BTicino and Cablofil, makes it a benchmark for customers worldwide. Drawing on an approach that involves all teams and stakeholders, Legrand is pursuing its strategy of profitable and sustainable growth driven by acquisitions and innovation, with a steady flow of new offerings—including Eliot\* connected products with enhanced value in use. Legrand reported sales of more than €5.5 billion in 2017. The company is listed on Euronext Paris and is notably a component stock of the CAC 40 index. (ISIN code FR0010307819).

www.legrand.com





#### \*ABOUT ELIOT

Eliot is a program launched in 2015 by Legrand to speed up deployment of the Internet of Things in its offering. A result of the group's innovation strategy, Eliot aims to develop connected and interoperable solutions that deliver lasting benefits to private individual users and professionals.

 $\underline{https://www.legrand.com/en/group/eliot-legrands-connected-objects-program.html}$