

PRESS RELEASE

Legrand recognized at the CES Innovation Awards in the "Smart Home" category

CES 2019 | LEGRAND INCORPORATES AMAZON'S ALEXA VOICE ASSISTANT INTO ITS CONNECTED SWITCHES

Paris, January 7, 2019 – Legrand, a global specialist in electrical and digital building infrastructures, is introducing new connected home experiences at CES Unveiled Las Vegas 2019, including one outstanding innovation: the connected switch with built-in voice assistant Amazon Alexa. Legrand also announced an enriched connected door entry offering, as well as a partnership with CareOS in the bathroom area.

Legrand incorporates Amazon's voice assistant Alexa into its solutions

Since the arrival of Alexa in France in June 2018, voice control has steadily been gaining ground. According to the Ifop/Legrand study conducted in November 2018, voice control is attracting considerable interest among French consumers (77%). Today, Legrand's solutions Céliane™ with Netatmo, dooxie™ with Netatmo and Mosaic™ with Netatmo can be smartphone controlled via the Home + Control application or by voice command, as they have been designed to be compatible with the main voice assistants on the market (Alexa, Google Assistant, Siri).

Convinced of the many benefits of voice control in connected buildings, Legrand has gone a step further to ensure a more natural experience when using voice assistants. Building on Amazon's "built-in" program, Legrand is incorporating Alexa directly into its wiring device range. From now on, all Amazon Alexa services will be available throughout the home: searching the internet, listening to podcasts, controlling lighting and roller shutters (Somfy, Bubendorff...), as well as thermostats, weather services, etc. The user's imagination is the only limit. Data security and privacy are guaranteed by the commitments made by Legrand and Amazon.

This new solution has been recognized in the "Smart Home" category of the prestigious CES 2019 Innovation Awards.

"Three years after the launch of the Eliot program and building on the commercial success of Céliane™ with Netatmo and the connected Classe 300, Legrand continues to enhance its momentum in terms of innovation, with the user experience as its primary focus. The market for voice assistants is experiencing strong growth all over the world, and potential uses are countless. With the incorporation of Amazon's voice assistant Alexa, Legrand makes the day-to-day experience more fluid and harmonious for users. As a result, voice control and the services of Amazon Alexa are no longer restricted to a radius of a few meters but extend to the entire home", explains Jérôme Boissou, Eliot program manager.



The Amazon voice assistant will be built into Legrand's existing wiring device ranges, namely:

- Living Now (Europe and South America) – pictured on the left,
- Céliane (Europe),
- adorne and radiant (United States), etc.

Practical information:

- Availability of Living Now: international roll-out of the version including the Amazon voice assistant is scheduled to start in June 2019 in Europe and in South America. Both traditional and connected versions were launched in Italy at the end of September 2018.
- Starting price of the Living Now version with Amazon's voice assistant: €149.99 (price exc. VAT and installation costs)

Legrand rounds out its connected door entry offering with Classe 100X

Classe 100X is a variation of the Classe 300X launched in September 2017, and is increasingly asserting itself as the new Access standard for connected door entry systems.



This connected indoor unit, with its sleek, refined design, introduces voice and image-based interaction via smartphone or a tablet, allowing users to control access to their home, locally or remotely. Users can ensure the control and security of their homes, and decide whether or not to open the door or gate for relatives or messengers.

Practical information:

- Availability: launch planned as of 2019 in Europe, Australia, Central & South America
- Indoor unit: from €490 (price exc. VAT and installation costs) / Single-family home kit (indoor unit, entrance panel and power supply): from €900 (price exc. VAT and installation costs).

Connected door entry system with facial recognition

Legrand is attuned to its customers' requirements and local expectations. According to the Ifop/Legrand survey, 92% of respondents in China express an interest in the facial recognition feature for opening or closing access to the home. On this market, Legrand is launching a video door entry system including a facial recognition function capable of recognizing visitors. By limiting access to the building and reporting any unidentified visitors, facial recognition

increases the building's security level. It also simplifies access for legitimate occupants who can come and go freely without a key or badge. Building operators can manage the related data and ensure security of both the premises and their occupants.

- From RMB 5000 to 6000, app. €700 inc. VAT depending on exchange rate

Legrand teams up with IoT bathroom specialist CareOS

Legrand continues to conclude multiple partnerships with leading players in ecosystems involving uses and experiences focused on facilitating facilitate users' everyday experience throughout the home. In this respect, the bathroom is a prime living space both at home and in hotels. According to a study conducted by the French Furnishing organization (*Ameublement français*) in November 2016, 60% of French consumers spend between 15 and 30 minutes in the bathroom each day. Their data must remain there, which requires especially reliable protection.

Legrand teamed up with CareOS, which is sharing its Privacy by Design approach, to propose a unique and harmonious bathroom user experience. CareOS is the premier secure health and beauty operating system for all wellness areas: at home, in hotels, spas, hair salons and retail outlets. Mounted on a smart mirror, the solution connects objects and services, for a new hands-free experience requiring no smartphone, in the bathroom or elsewhere. With Legrand, users can thus turn the light on or off and adjust its brightness, while also controlling room temperature directly from the mirror, via the Smarther connected thermostat, all with a couple of hand gestures.

"This new partnership follows from the launch of the Works with Legrand program one year ago, at CES 2018. Our aim is to enable our various partners to connect to Legrand's solutions to provide greater value-added experiences, such as the connected mirror", explains **Emmanuel Ballandras**, **VP Partnerships and External Relations**.

For more information about Legrand at CES 2019, see our complete media kit and visuals available for download:

[Download the Media Kit](#)

Attending CES? If you wish to find out more about Legrand's participation at CES and our existing partnerships, feel free to call in at our booth: Sands, Halls A-D - 41142 (Smart Home Marketplace).

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ABOUT LEGRAND

Legrand is the global specialist in electrical and digital building infrastructures. Its comprehensive offering of solutions for commercial, industrial and residential markets around the world, along with well-known brands including Legrand, BTicino and Cablofil, makes it a benchmark for customers worldwide. Drawing on an approach that involves all teams and stakeholders, Legrand is pursuing its strategy of profitable and sustainable growth driven by acquisitions and innovation, with a steady flow of new offerings—including Eliot* connected products with enhanced value in use. Legrand reported sales of more than €5.5 billion in 2017. The company is listed on Euronext Paris and is notably a component stock of the CAC 40 index. (ISIN code FR0010307819).

www.legrand.com

*ABOUT ELIOT

Eliot is a program launched in 2015 by Legrand to speed up deployment of the Internet of Things in its offering. A result of the group's innovation strategy, Eliot aims to develop connected and interoperable solutions that deliver lasting benefits to private individual users and professionals.

<https://www.legrand.com/en/group/eliot-legrands-connected-objects-program.html>