

Purchasing Policy

Purchasing, a key player in LEGRAND's business

The Purchasing Department must contribute to the competitiveness of Legrand, its subsidiaries, its various departments and SBUs*. To do so, it aims to be close to its internal customers and agile in the way it works and compliant with business ethics.

Our principles, the "4P"

- > Partnership with internal customers to play a part in Legrand's business: purchasing contributes to decision-making bodies and participates in new projects.
- > **Process simplification** to be agile and effective in our work: a simplified quality management system, clear quidelines for a standardised global purchasing process.
- > **Performance driven** to meet the Group's expectations: common objectives with internal customers, purchasing teams challenged on the same performance criteria and constantly striving for innovation.
- > **People involvement** to create value in the purchasing process, within the team and in our supplier relationships: appropriate business training and management awareness of the importance of team cohesion and sustainable purchasing.

Our suppliers

- Loyal and **effective partners** for a mutually beneficial relationship: international suppliers for the Group's global needs, local ones for site specific needs.
- Agile companies that meet our expectations and respect the Group's values in terms of the environment, fundamental rights at work and business ethics.

Karine ALQUIER-CARO

Executive VP Purchasing September 2015

