

EXTRA-FINANCIAL

RESULTS

2014



MAIN ACHIEVMENTS 2014

FIRST TRIMESTER

Creation of the Legrand Foundation "Combating exclusion and electricity poverty".

Spurred on by the desire to combat exclusion and to be a driving force for the entire electrical sector, the Legrand Foundation operates in 4 areas:

- Loss of independence
- Electricity poverty
- Employment
- Education



SECOND TRIMESTER

Launching of the new 2014 – 2018 CSR roadmap of the Group

- CSR performance assessment for each subsidiary of the Group
- Adding of one CSR criteria into the bonus schemes of Group's main managers.



FOURTH TRIMESTER

Integration into Global 100 - Most Sustainable Corporations

• Legrand ranking in 48th place.





LEGRAND CSR COMMITMENTS

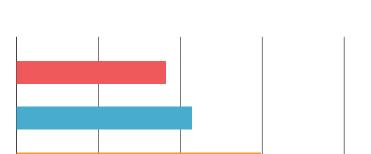




2014 - 2018 ROAD MAP ACHIEVEMENTS PER FOCAL POINTS - END OF 2014

AVERAGE ACHIEVEMENT RATE IS

123%
VERSUS END OF 2014
OBJECTIVES



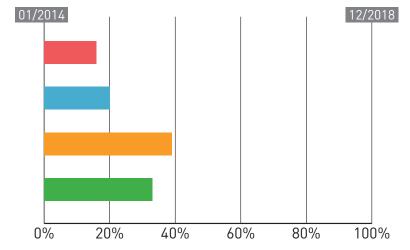
100%

150%

200%

2014 objectives achievement rates

2014 – 2018 roadmap progress (end of 2014 assessment)







50%

0%

2014 - 2018 ROAD MAP MAIN ACHIEVMENTS FOR 2014 - USERS FOCAL POINT



USERS FOCAL POINT OFFER USERS SUSTAINABLE SOLUTIONS

Every day we innovate so that we can offer sustainable solutions and drive progress in the electrical sector.

INDICATORS (*)	2013	2014	2014 Objective	2018 Objective	TREND
Percentage of netsales made on products with PEP (Product Environmental Profile - ISO 14025 standard).	47%	52%	51%	>66%	+
Number of trained customers.	81.300	122.450	100.000	>500.000	+
Percentage of netsales from entities using customers' relationship management tools (CRM, customers' satisfaction measurement,).	70%	82%	75 %	>95%	+
Number of tons of CO ₂ equivalent avoided thanks to energy efficiency solutions sold by the Group each year.	ND	133.000	180.000	>1.500.000	-



(*): all CSR indicators will be published in the Group's Registration Document, audited by independent third-party entity as per art.225, Grenelle 2.

2014 - 2018 ROAD MAP MAIN ACHIEVMENTS FOR 2014 - SOCIETY FOCAL POINT



SOCIETY FOCAL POINT ACT ETHICALLY TOWARDS SOCIETY

Our responsibility is based on strict observance of ethical standards, particularly with our suppliers. We also promote sustainable access to electricity for all.

INDICATORS (*)	2013	2014	2014 Objective	2018 Objective	TREND
Number of employees trained to ethical practices during the year.	ND	334	400	>3.000	≈
Number of people to benefit from access to electricity whether directly or indirectly, through Electricians without Borders' actions.	320.000	225.400	160.000	>800.000	+
Number of projects supported by the Legrand Foundation.	NA	5	4	>20	+



2014 – 2018 ROAD MAP MAIN ACHIEVMENTS FOR 2014 - EMPLOYEES FOCAL POINT



EMPLOYEES FOCAL POINT COMMIT TO OUR EMPLOYEES

All over the world, we are committed on behalf of our employees to respecting human rights, diversity, health and safety at work, and nurturing the talents of each individual.

INDICATORS (*)	2013	2014	2014 OBJECTIVE	2018 OBJECTIVE	TREND
Percentage of the workforce covered by a work-related risk control plan.	85%	95%	90%	>90%	+
Accident frequency rate.	8,37	7,25	8	<6,7	+
Percentage of the workforce being trained each year.	65%	65%	75%	>75%	≈
Proportion of women in Group's key positions.	11,5%	12,9%	12,6%	>14,4%	+
Pay gap between male and female in non-managerial positions in the Group.	17%	15,5%	16,5%	<14,5%	+



(*): all CSR indicators will be published in the Group's Registration Document, audited by independent third-party entity as per art.225, Grenelle 2.

2014 – 2018 ROAD MAP MAIN ACHIEVMENTS FOR 2014 - ENVIRONMENT FOCAL POINT



ENVIRONMENT FOCAL POINT LIMIT OUR IMPACT ON THE ENVIRONMENT

It is also our responsibility to respect the environment, particularly by reducing our energy consumption.

INDICATORS (*)	2013	2014	2014 Objective	2018 Objective	TREND
Percentage of Group's energy intensity reduction (year N Vs N-1).	-6,2%	-6,4%	-2%	<-10%	+
Rate of ISO 14001 certified Group's sites.	87%	88,5%	87%	>90%	+
Proportion of wastes being recycled.	80%	86%	80%	>80%	+
Percentage of Group's netsales compliant to RoHS regulation.	90%	85%	92%	100%	-



(*): all CSR indicators will be published in the Group's Registration Document, audited by independent third-party entity as per art.225, Grenelle 2.

A WELL-RECOGNIZED CSR PERFORMANCE









FTSE4Good (since 2007).

DJSI (since 2010). 2015 Sustainability Yearbook, "Bronze" level. "Prime" status in the Corporate Oekom Research ranking (since 2011). Ranked 48th in the "Corporate Knights 2015 Global 100 Most Sustainable Corporations in the World". "Responsible supplier relations" label of approval obtained in 2012, confirmed in 2013 and 2014.

