



Purchasing policy

Purchasing, a key player of LEGRAND's business

The members of the Purchasing Department are agents of value creation and sustainable performance through the management of a responsible relationship with the Legrand Group's external partners.

The Group Purchasing Department must contribute to the profitable growth of the Legrand Group, its subsidiaries, its various departments and SBUs (Strategic Business Units), and must work to meet its social commitments.

To do this, it takes into account the objectives of the various stakeholders in the ecosystem in which the Group operates.

To fulfil this mission, the Legrand Group's Purchasing Department has decided on four main strategic approaches:

Partnership with internal stakeholders and players in order to play an active role in Legrand's business, with purchasing present on decision-making bodies and as a stakeholder in new projects, shared objectives.

Target performance, broadened to include Corporate Social Responsibility issues, in order to meet the Group's expectations: shared objectives with internal partners, purchasing teams challenged on the same performance criteria.

Rigorous **risk management**, particularly concerning operational, financial, and reputational risks, in order to perpetuate the Legrand Group's operations, and constantly evolving to allow for changes in context and in standards and legal requirements.

Constant striving for **value creation and innovation** by catalysing within the Group the proposals of our external partners.

To satisfy these four strategic goals, the Group Purchasing Department seeks to ensure:

The involvement of its teams, which aim to create value in the act of purchasing and in the management of progress plans with suppliers, through the advancement of their maturity: job training appropriate to the goals and career of each person and management made aware of collective performance, individual commitment, and the management of responsible purchases.

The efficiency of its processes, especially thanks to their digitalisation, to add agility and simplicity in operational terms: clear guidelines for a uniform and efficient Purchasing process all over the world, a deployment of best practices and shared digital tools.

Karine Alquier-Caro

Executive Vice-President Purchasing,
September 2019